

Trasformazione nella Sanità

Un nuovo approccio alla
Sicurezza a supporto della
Trasformazione Digitale

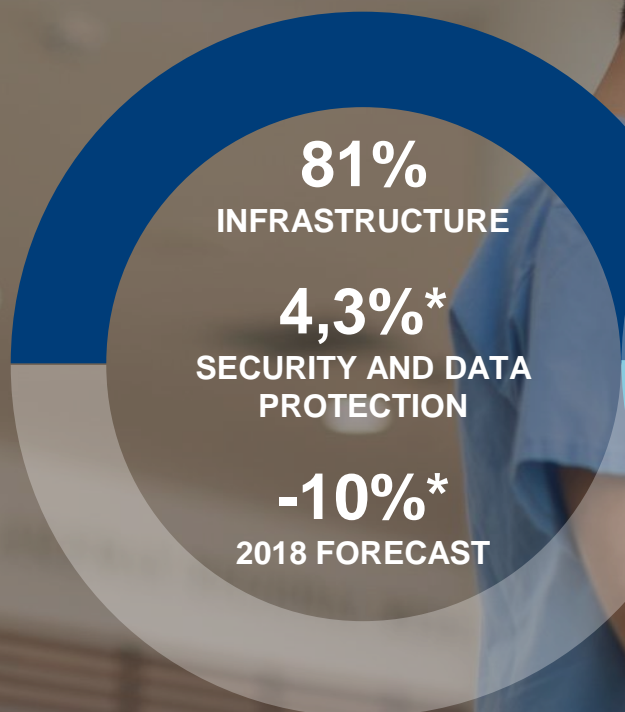
Rodolfo Rotondo

Senior Business Solution Strategist

Torino, 12 ottobre 2017

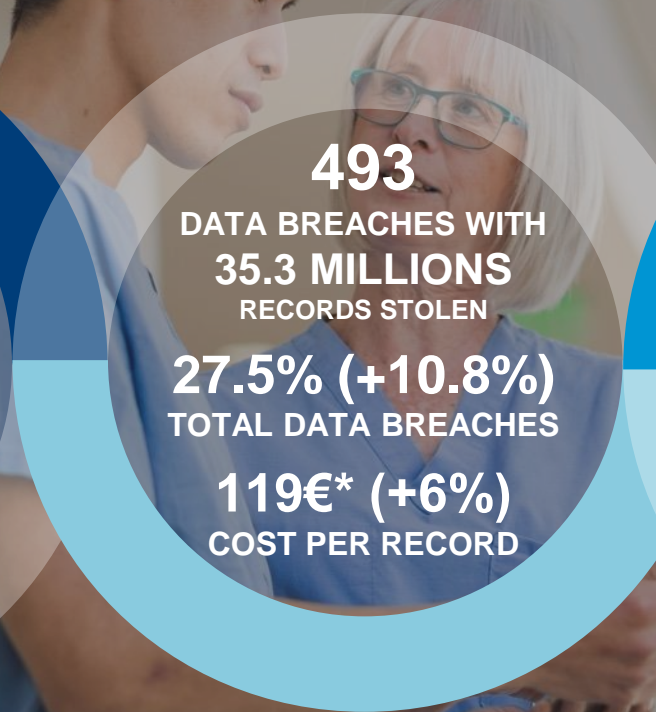
Some challenges for IT in Healthcare

BUDGET



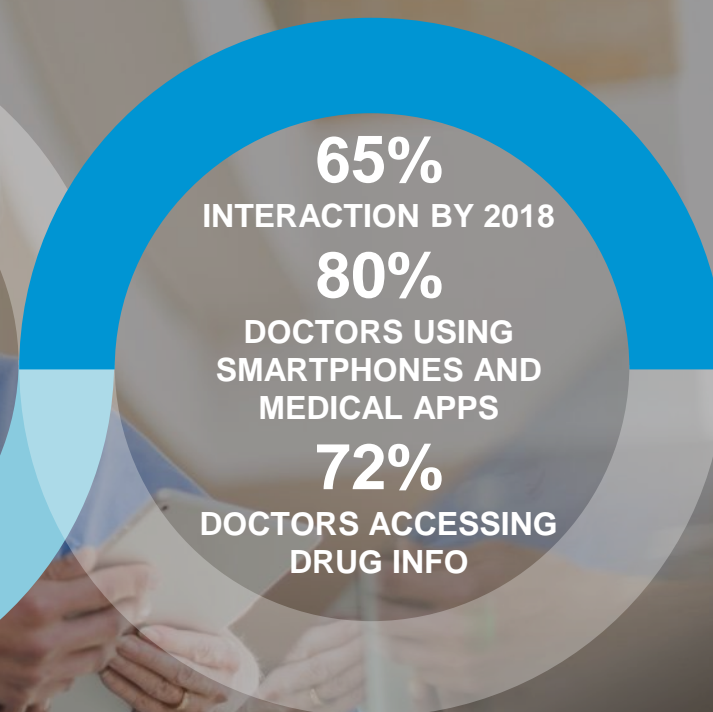
SOURCE: GARTNER (2015),
*NETICS (ITALY 2017)

SECURITY



SOURCE: GEMALTO,
*PONEMON INSTITUTE
(ITALY 2017)

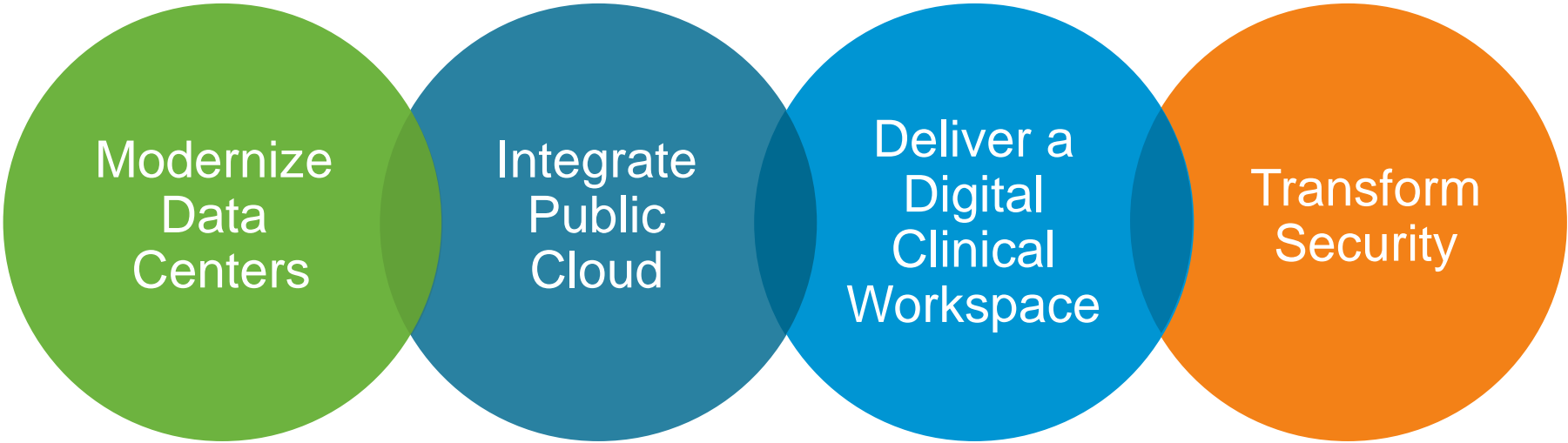
MOBILE AND CLOUD



SOURCE: FORBES

Transforming Healthcare IT

4 IT FORCES IMPACTING HEALTHCARE



BUSINESS OUTCOMES

Reduce cost
and complexity



Mobilize providers
and engage patients



Secure patient
information

In the
Past

Today
A Faster and
Simpler Path



Modernize Healthcare Data Centers

ESSENTIAL IT CAPABILITIES



REDUCED OPERATING COSTS
more time innovating, less time building



IT AUTOMATION adaptable to new business models, partnerships, technologies



NEXT-GEN HEALTHCARE SERVICES
that support value based payment models, telemedicine, and more

ESSENTIAL OUTCOMES



REDUCE COMPLEXITY – 95% faster initiation, 96% faster addition than Build Your Own



REDUCED TCO – up to 30% less than traditional infrastructure

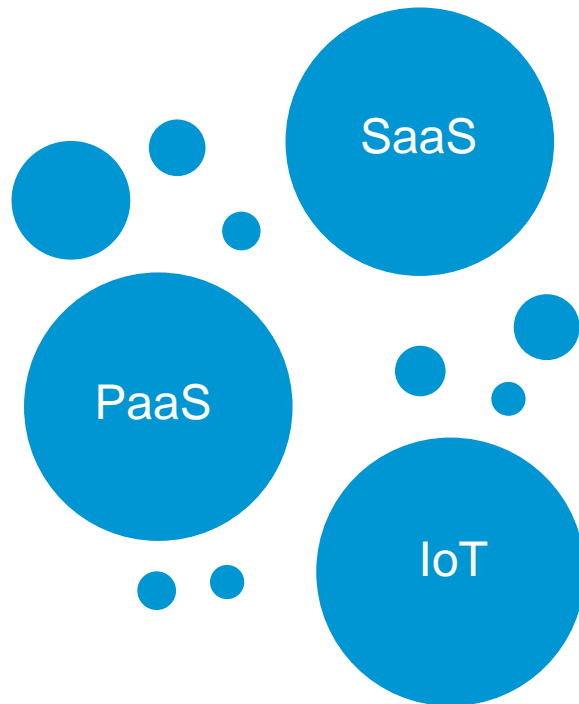


CLOUD READY to support bi-modal IT and a new breed of apps

Integrate Public Clouds

RAPID INNOVATION TRANSFORMING HEALTHCARE

Telehealth, HIE, IoT, SaaS, PaaS



HEALTHCARE IT TRANSFORMING to support and enable innovation in healthcare



Integrate Public Clouds

ESSENTIAL IT CAPABILITIES



MANAGE MULTIPLE CLOUDS for operational efficiency and service best-fit



IMPROVE BUSINESS AGILITY through fast set up and tear down of compute resources



MEET COMPLIANCE REGULATIONS with certified partners

ESSENTIAL OUTCOMES



FASTER ADOPTION of new applications and services



REDUCED COSTS by avoiding hardware purchases and maintenance



CLOUD READY to support bi-modal IT and a new breed of apps

Mobilizing Healthcare



Digital Clinical Workspace

ESSENTIAL IT CAPABILITIES



ALWAYS ON

24 x 7 availability to care providers



MOBILE CLINICAL WORKFLOWS

Mobile device management, identity management, BYO



SECURITY

Data centralization, device wiping, micro segmentation

ESSENTIAL OUTCOMES



SAVE UP TO 10 minutes per hour



MORE TIME for patients, less time with technology



PROVIDER CHOICE for most effective way to work

Transform Security

World's Biggest Data Breaches

2017

Brazzers

CEX

Allebrite

lixSense

DaFont

Hong Kong
Registration
& Electoral
Office

Instagram

KM.ru

Lynda.com

Nival

PayAsUGymQuest Diagnostic

Red Cross
Blood Service

Swedish
Transport
Agency

Three

Zomato

Wonga

Waterly

Bell

Clinton
campaign

Mutuelle
Generale
de la Police

Interpark

Snapchat

Telegram

Yahoo
32000000

Equifax
143000000

Dailymotion
85200000

River City
Media
1370000000

Weebly
43000000

2016

Banner
Health

MySpace
164000000

World Check

Syrian
government

uTorrent

Friend
Finder
Network
412000000

Linux Ubuntu
forums

Minecra

Turkish
citizenship
database

Some Notable Data Breaches

The latest are even bigger...

June 2015



- **21.5 million records** hacked
- 4 million people affected with personal identifiable information

January 2015



- **78.8 million patient records** has been stolen
- Highly sensitive data exposed (ssn, birth's date, home addresses, ...)
- Agreed to pay **\$115M**.

July 2014



- Sensitive financial and personal information of **83M customers**
- PGI estimates **\$1B** cost, (bank spending **\$250M** annually on cybersecurity)

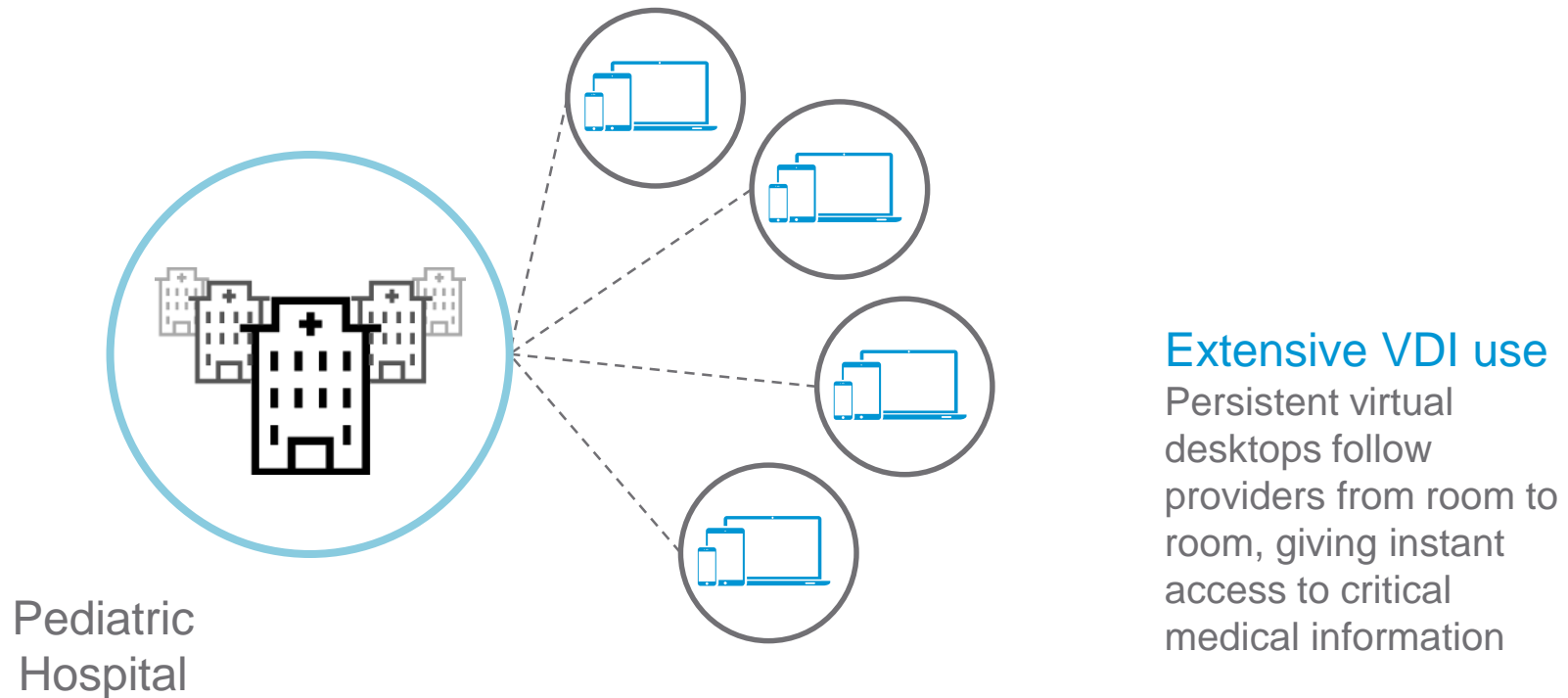
December 2013



- **70 million CC data** stolen
- **\$200M** damages
- Sales drop 4%
- **CEO & CIO** resigns

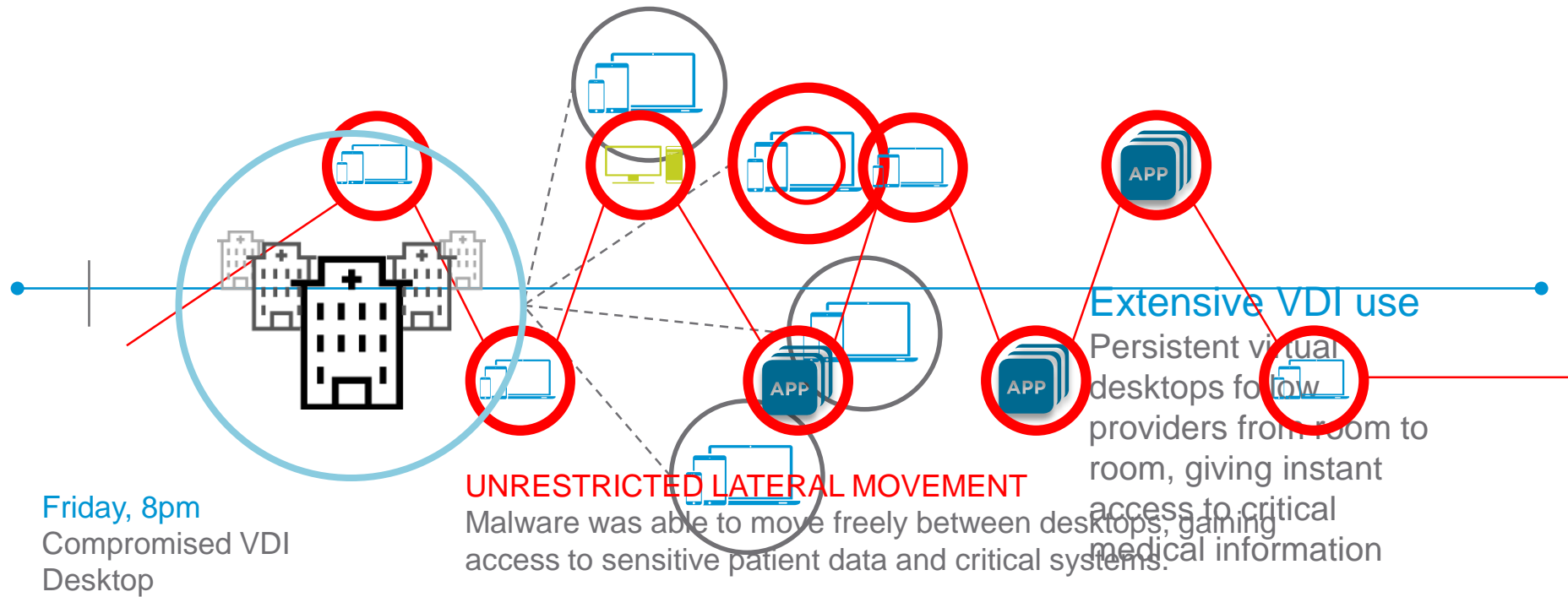
What Does a “Regular” Data Breach Look Like

RECENT VDI ATTACK



What Does a “Regular” Data Breach Look Like

RECENT VDI ATTACK



Friday, 8pm

Compromised VDI Desktop

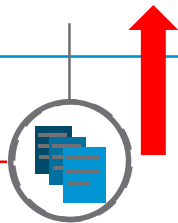
UNRESTRICTED LATERAL MOVEMENT

Malware was able to move freely between desktops, gaining access to sensitive patient data and critical systems.

~~Extensive VDI use~~

Persistent virtual desktops follow providers from room to room, giving instant access to critical medical information

Despite having been reported to IT when it occurred,
a response to the attack was not quick enough to prevent a
significant loss



Friday, 11pm
Sensitive Patient Data
Exfiltrated



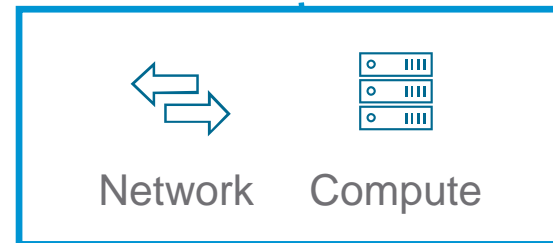
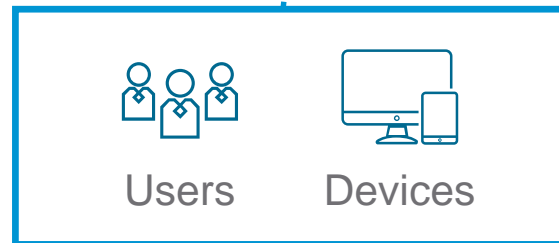
Saturday, 9am
Security Response
Begins.

Enabling a New Approach to Cyber Security

How do we protect our
critical applications
and data...

...in an increasingly
mobile and cloud world?

User
Infrastructure



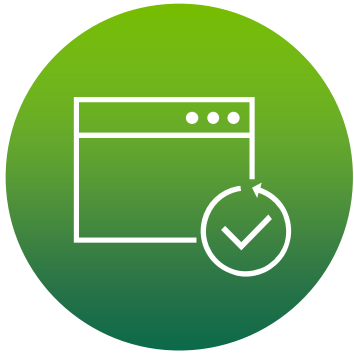
Cloud
Infrastructure

Cyber Hygiene

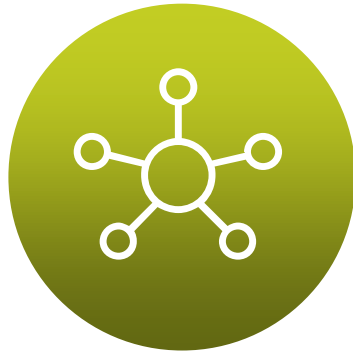
In a Mobile and Cloud World



5 Pillars of Cyber Hygiene



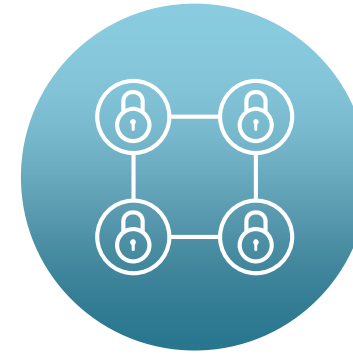
Least
Privilege



Micro-
Segmentation



Encryption



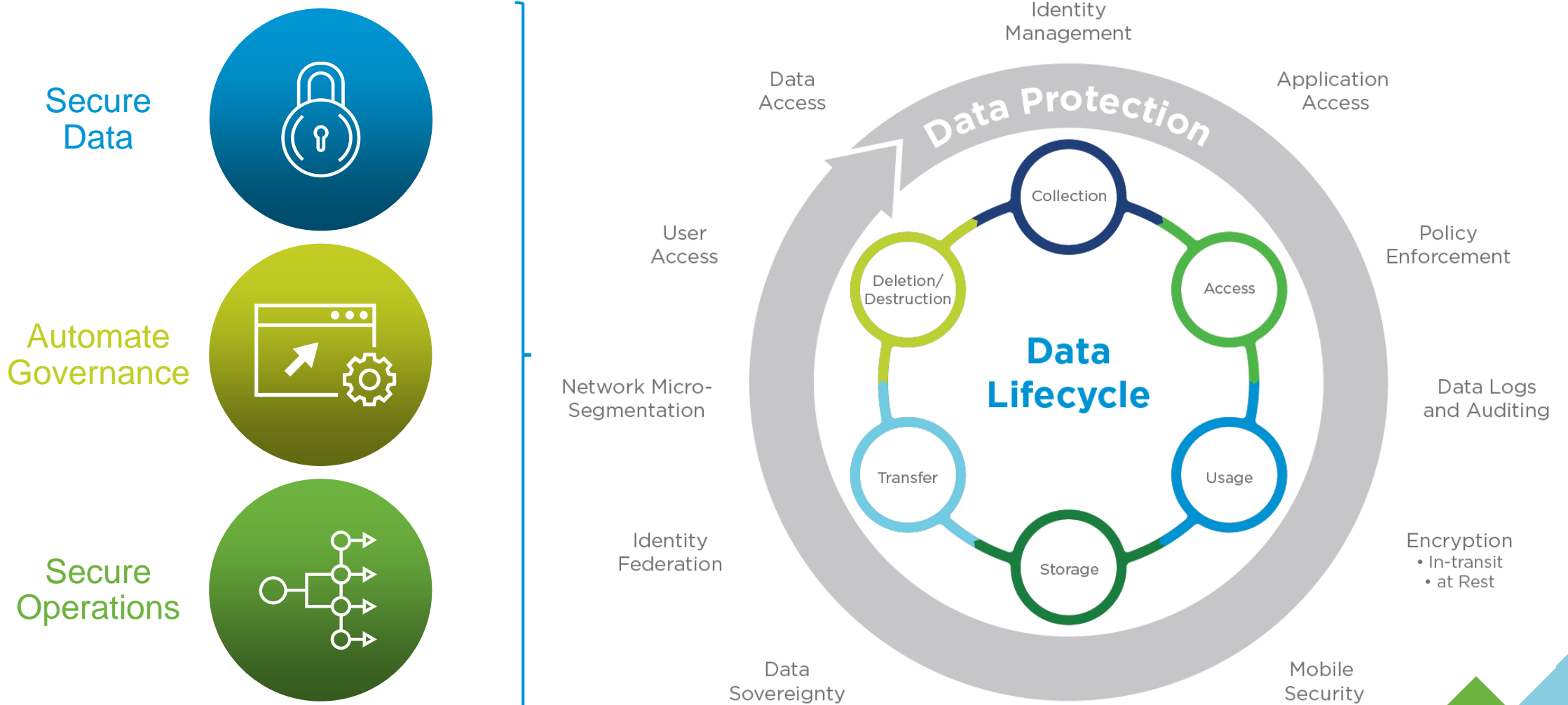
Multi-Factor
Authentication



Patching

VMware Approach to GDPR

Protect Sensitive Data Via Lifecycle Management



Chasing Bad <

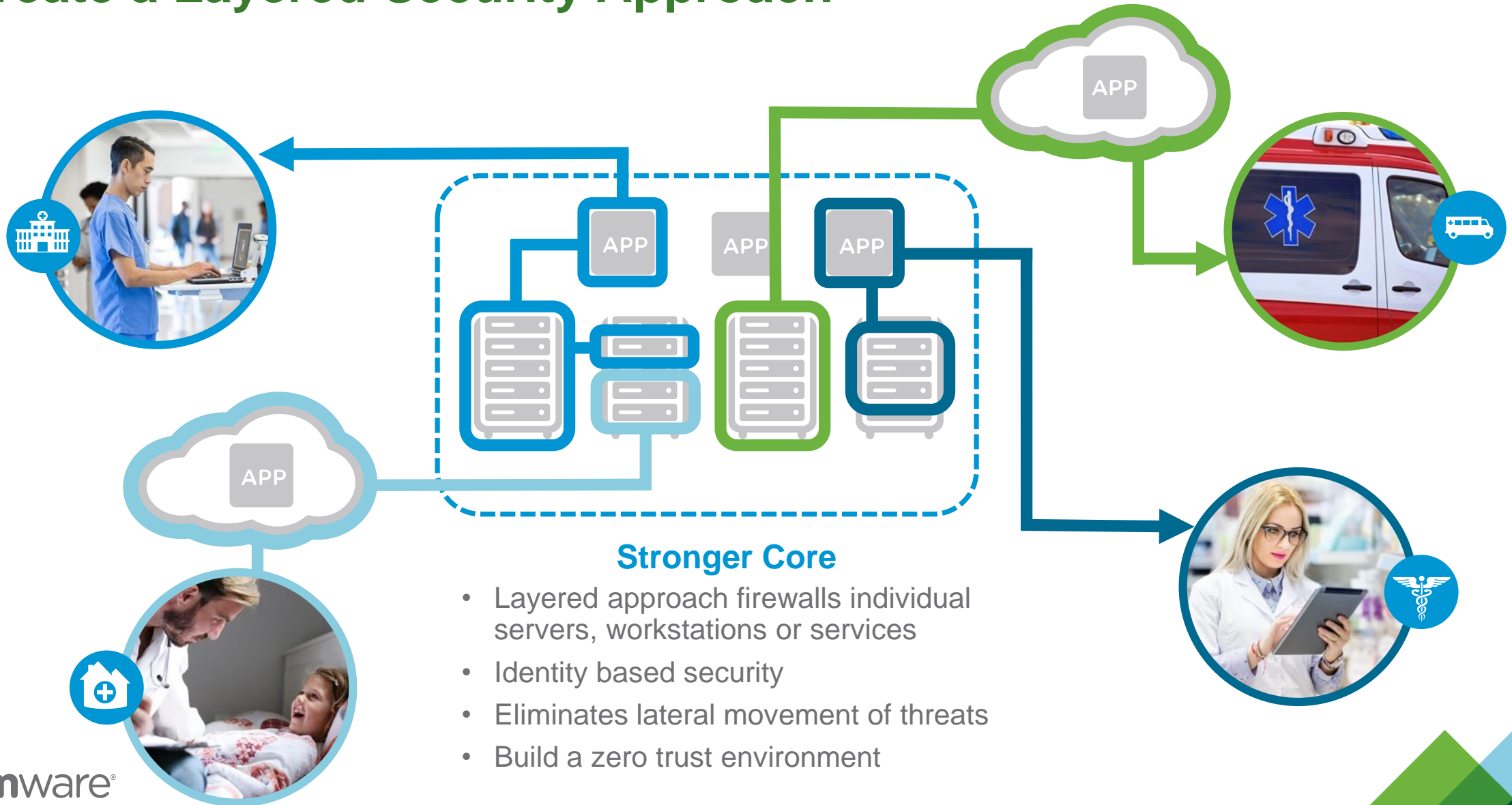
Flipping The Security Model

On Its Head

> Ensuring
Good

By Enabling
Least Privilege

Create a Layered Security Approach



TOGETHER WE CAN...

RE-THINK SECURITY

- Protected online patient portal with network segmentation
 - Met Meaningful Use 3 guidelines and compliance with NIST standards
 - Achieved almost 100% server virtualization **saving \$2.03M** over 7 years
 - Minimized risk of lateral movement of malware
-

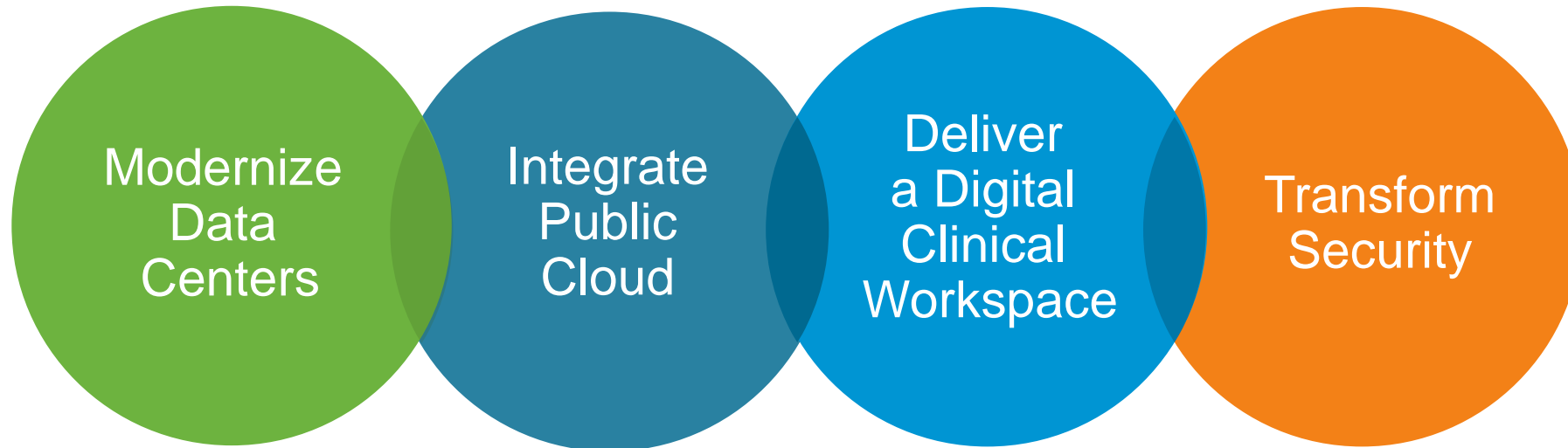
Network Virtualization

vSphere server virtualization VMware NSX micro-segmentation



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Transforming Healthcare IT – VMware Vision

Any Device



Any Application



Any Cloud

